

STATE FISCAL ACCOUNTABILITY AUTHORITY
MEETING OF June 16, 2026

REGULAR SESSION
ITEM NUMBER 10

AGENCY: Division of Procurement Services

SUBJECT: Coastal Carolina University – Approval of Contract Duration

Section 11-35-2030(5), of the SC Consolidated Procurement Code limits the maximum potential duration for any contract to seven years unless the Authority approves a longer maximum potential duration. Coastal Carolina University seeks the Authority’s authorization to solicit a contract with a duration up to ten (10) years for campus food service. University officials believe a contract term of ten years will attract better financial proposals and maximize its ability to attract proposals for improving its dining program including improving the existing dining facilities.

AUTHORITY ACTION REQUESTED:

Under authority of SC Consolidated Procurement Code Section 11-35-2030(5), approve Coastal Carolina University’s request to solicit a food services contract with a duration up to ten (10) years, as recommended by the Division of Procurement Services.

ATTACHMENTS:

Agenda item worksheet and attachment


**STATE FISCAL ACCOUNTABILITY AUTHORITY
AGENDA ITEM WORKSHEET**

Meeting Scheduled for: 6/16/2026

Regular Agenda

1. Submitted by:

- (a) Agency: SFAA, Division of Procurement Services
(b) Authorized Official Signature:



John St. C. White
Materials Management Officer
Division of Procurement Svcs

2. Subject: Coastal Carolina University – Approval of Contract Duration.

3. Summary and Background Information:

Section 11-35-2030(5), of the SC Consolidated Procurement Code limits the maximum potential duration for any contract to seven years unless the Authority approves a longer maximum potential duration. Coastal Carolina University seeks the Authority’s authorization to solicit a contract with a duration up to ten (10) years for campus food service. University officials believe a contract term of ten years will attract better financial proposals and maximize its ability to attract proposals for improving its dining program including improving the existing dining facilities.

4. What is the Authority asked to do? Under authority of SC Consolidated Procurement Code Section 11-35-2030(5), approve the University’s request to solicit a food services contract with a duration up to ten (10) years.

5. What is recommendation of the submitting agency involved? Approve the Authority action requested.

6. Private Participant Disclosure – Check one:

- No private participants will be known at the time the Authority considers this agenda item.
 A Private Participant Disclosure form has been attached for each private participant.
As referenced on the Disclosure forms, a private participant is a natural person or non-governmental legal entity which may directly benefit from, and is participating in or directly associated with, the requested approval.
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7. Recommendation of other office (as required)? Approve the Authority action requested.

- (a) Authorized Signature: _____
(b) Office Name: _____
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8. List of Supporting Documents:

- A- The University’s Request
B- Section 11-35-2030(5) of the SC Consolidated Procurement Code
C- Extended terms previously approved by the Authority
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9. Upload Agenda Item Worksheet and supporting documentation in PDF and native format to the SFAA Authority File Drop. Supporting documentation should include all related agreements or approval requests (e.g., leases, contracts, permanent improvements, indebtedness, agenda items), either current or anticipated; or provide affirmation from the submitting agency that there are no related transactions.



Procurement Services

5/11/2026

To: John White, Materials Management Officer and State Engineer
SC State Fiscal Accountability Authority

From: Alan West, Vice President for Finance and Administration and Chief Financial Officer
Coastal Carolina University

RE: Food Service RFP and Contract 10-year Term Request

Coastal Carolina University (CCU) respectfully requests approval from the South Carolina State Fiscal and Accountability Office to for a comprehensive campus food service management agreement with a contract term of ten (10) years. CCU plans to issue an RFP through the State Procurement Office this year as the current seven-year agreement will expire on June 30, 2027. This request reflects the University's long-term strategic planning, significant anticipated capital investments, and the operational realities associated with a modern, multi-facility dining program at a growing public institution.

The University is entering a period of substantial development, renovation, and expansion of dining, catering, and concessions infrastructure. These projects require major capital investment by the selected food service provider and are best supported through a longer contract term that allows for appropriate amortization and return on investment.

Anticipated Capital Projects Include

- **Health and Human Performance Facility** – New café/POD store (2025 CPIP, project 1 of 23)
- **Track and Field Facility** – Concessions new build (2025 CPIP, project 5 of 23)
- **Residence Halls Construction** – Dining hall and c-store in new build (2025 CPIP, project 8 of 23; 2023 Master Plan Update, building #11A)
- **Student Union Annex II** – Ballroom/catering kitchen and retail food service (2025 CPIP, project 10 of 23)
- **Convocation Center** – Concessions new build (2025 CPIP, project 18 of 23; 2023 Master Plan Update, building #7)
- **Athletic Dining & Wellness Building** – New build (2023 Master Plan Update, building #4)
- **Honors College Housing with Dining** – New build (2023 Master Plan Update, building #10)
- **Chauncey's Choice** – All-you-care-to-eat dining hall and catering commissary refresh/upgrade
- **CINO Grille – Phase 2** – Seating/common areas, restrooms, back-of-house, and office renovations
- **UP Dining Hall** – All-you-care-to-eat dining hall refresh/upgrade
- **Athletic Concessions** – Brooks Stadium, St. Johns, Springs-Brooks, HTC Center refresh/upgrades



Procurement Services

These projects represent a long-term institutional commitment to dining excellence and student experience that cannot be realized within the standard seven-year food service contract. The University's recent dining projects demonstrate that higher capital investments are directly correlated with longer contract terms, which allow vendors to responsibly amortize costs while delivering improved facilities and services. Recent dining-related projects already completed by the University have required investments ranging from \$250,000 to \$2.45 million each.

These figures underscore the scale of financial commitment typically required for modern campus dining operations. Longer contract terms enable vendors to make larger, higher-quality investments, resulting in improved services, enhanced student satisfaction, and increased revenue generation for both parties. A ten-year contract would provide stability and consistency that benefits the University, students, and stakeholders by:

- Allowing sufficient time to implement efficiencies and best practices
- Reducing operational disruptions associated with frequent rebidding
- Supporting long-term workforce development and retention
- Ensuring continuity in dining quality, pricing strategies, and campus partnerships

A longer contract term is intended to enhance competition by allowing offerors to structure capital and operational resources over a longer planning period. A longer contract term allows for program enhancement, compliance, oversight, and service improvement, ensuring better outcomes for students and the University as a whole. For the reasons outlined above – significant planned capital investments, historical cost precedent, operational stability, revenue optimization, and responsible stewardship of public resources – Coastal Carolina University respectfully requests approval to issue an RFP for food service management with a ten-year contract term.

Regards,

A handwritten signature in black ink that reads "Alan West".

Alan West



COASTAL CAROLINA UNIVERSITY®

Procurement Services

5/19/2026

To: John White, Materials Management Officer and State Engineer
SC State Fiscal Accountability Authority

From: Dominic LoTempio, Chief Procurement Officer
Coastal Carolina University

RE: Food Services RFP and Contract 10-year Term Request, Additional Information

Peer public universities of comparable size and complexity routinely execute dining services contracts in the 10 year range. Below are institutions of similar scope to Coastal Carolina, all of which executed 10-year contracts:

- William and Mary
- Western Washington
- Binghamton
- Cleveland State
- Miami of Ohio
- Loyola Marymount

These terms are standard in higher education when supporting capital investment, pricing stability, and operational continuity. Longer term contracts allow recovery of capital investment and stabilize pricing, providing risk management for both the vendor and the institution.

Regards,
Dominic LoTempio

Exhibit B

SECTION 11-35-2030. Multiterm contracts.

(1) Specified Period. Unless otherwise provided by law, a contract for supplies, services, or information technology must not be entered into for any a period of more than one year unless approved in a manner prescribed by regulation of the board. The term of the contract and conditions of renewal or extension must be included in the solicitation and funds must be available for the first fiscal period at the time of contracting. Payment and performance obligations for succeeding fiscal periods must be subject to the availability and appropriation of funds for them.

(2) Determination Prior to Use. Before the utilization of a multiterm contract, it must be determined in writing by the appropriate governmental body that:

(a) estimated requirements cover the period of the contract and are reasonably firm and continuing; and

(b) such a contract serves the interest of the State by encouraging effective competition or otherwise promoting economies in state procurement.

(3) Cancellation Due to Unavailability of Funds in Succeeding Fiscal Periods. When funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal period, the contract must be canceled.

(4) Maximum Duration. The maximum potential duration for a contract is five years. A maximum potential duration of up to seven years may be approved by the appropriate chief procurement officer.

(5) Authority Approval. Every type of contract with a maximum potential duration exceeding seven years must be approved by the board. For competitive procurements, approval of the maximum potential duration must be granted before solicitation.

**State Fiscal Accountability Authority
Approved Contract Durations Greater Than Seven Years Since 2015**

Exhibit C

Date of Approval	Agency	Item	Maximum Potential Duration
4/28/2015	University of South Carolina	Sports Marketing & Media Rights	10 years
3/8/2016	SC Educational Lottery	Central Gaming System	10 year performance term
9/20/2016	University of South Carolina	Food Service	15 years
9/20/2016	Department of Mental Health	Operation of Sexually Violent Predator Treatment Program	40 years
12/13/2016	University of South Carolina	Concessions, catering, and non-athletic event merchandise sales for all athletic venues	10 years
8/31/2017	SC Forestry Commission	Operation of Neiderhof Forestry Center	10 Years
9/1/2017	SC Forestry Commission	Operation of Taylor Nursery	10 Years
12/12/2017	Winthrop University	Food Service	10 Years
12/12/2017	SFAA Division of Procurement Svcs	Electronic Procurement System	10 year performance term
12/11/2018	Medical University of South Carolina	Enterprise Resource Planning System	11 year performance term
5/14/2019	University of South Carolina	Trademark and Licensing including apparel	10 years
6/18/2019	Department of Transportation	Enterprise Asset Management System	17 years
12/17/2020	University of South Carolina	Rental Management, premium catering, and operation of dining facility at Williams Brice Stadium	10 years
5/18/2021	Trident Technical College	Enterprise Resource Planning System	11 year performance term
10/12/2021	Medical University of South Carolina	Student Information System	11 years
5/31/2022	Clemson University	Enterprise Resource Planning System	11 year performance term
1/31/2023	Department of Mental Health	Psychiatric Residential Treatment Facility for juveniles	7 years after substantial completion of construction
3/28/2023	Clemson University	Licensing Agent contract	10 years
3/28/2023	Clemson University	Licensing and Campus Apparel Retail contract	10 years
3/28/2023	Department of Social Services	Economic Services System Application Modernization (ESSAM) System	12 years
10/17/2023	Department of Administration	SCEIS Modernization	10 year performance term
3/26/2024	University of South Carolina	Health Sciences Campus Operations and Maintenance	10 years
6/18/2024	University of South Carolina	River District Development	Greater than 7 years with final duration to be approved with submittal of proposed contract to SFAA
8/27/2024	Department of Transportation	Specific Service (Logo) Signing Program	12 years
10/15/2024	Department of Corrections	Bio Waste Gasification	20 years after substantial completion of construction
10/15/2024	USC Aiken	Food Service	10 years
10/15/2024	USC Upstate	Food Service	10 years
12/10/2024	USC	Rutledge Bldg Development	50 years
12/10/2024	USC	Henderson St. Houses Dev.	40 years
12/10/2024	USC	Carolina Gardens Dev.	50 years
4/1/2025	Department of Motor Vehicles	Business Application System	14 years after implementation
6/10/2025	Clemson University	MUSC-Physicians	30 years
2/10/2026	PRT Sanctuary Point Development	Sanctuary Point Development, operation & Maintenance	50 years
2/10/2026	USC	Food and beverage sales in athletic venues	15 years
2/10/2026	USC	Athletic multimedia/sponsorship rights	15 years
3/31/2026	South Carolina Education Lottery	Central Gaming System	15 years

Current University Food Service Contracts

Institution	Vendor	Contract Term	Duration
SC Department of Corrections	Aramark	4/11/2024 - 4/10/2029	5 Years
School for the Deaf & Blind	Sodexo	10/2/2021 - 5/31/2027	6.5 Years
Governor's School for Arts & Hu	Aramark	12/29/2023 - 6/30/2030	6.5 Years
South Carolina State University	Sodexo	12/3/2019 - 12/2/2026	7 Years
Clemson University	Aramark	7/10/2020 - 6/30/2027	7 Years
Coastal Carolina University	Aramark	8/1/2020 - 7/31/2027	7 Years
College of Charleston	Aramark	7/1/2023 - 6/30/2030	7 Years
Governor's Shool for Science &	Aramark	9/29/2023 - 9/28/2028	7 Years
Francis Marion University	Aramark	8/17/2022 - 8/16/2029	7 Years
Lander University	Aramark	8/16/2023 - 8/15/2030	7 Years
The Citadel	Compass Group U	7/1/2024 - 6/30/2031	7 Years
Winthrop University	Sodexo	8/1/2018 - 7/30/2028	10 Years
USC Upstate	Sodexo	7/1/2025 - 6/30/2035	10 Years
USC Aiken	Sodexo	8/1/2025 - 7/31/2035	10 Years
University of South Carolina	Aramark	7/1/2017 - 6/30/2032	15 Years